Economic Research, Mexico

1Q24 GDP – Marginal upward revision that confirms a slow start to the year

- Gross Domestic Product (4Q23 F, nsa): 1.6% y/y; Banorte: 1.7%; consensus: 1.6% (range: 1.5% to 2.0%); preliminary: 1.6%
- Gross Domestic Product (4Q23 F, sa): 0.3% q/q; Banorte: 0.2%; consensus: 0.2% (range: 0.1% to 0.3%); preliminary: 0.2%
- In the sequential comparison, adjustments were mostly to the downside. The largest change was in agriculture, coming in at 1.7% q/q (+275bps). Nevertheless, industry was revised to -0.5% (-6bps) and services stood at 0.6% (-5bps). The modest upward revision to total GDP was driven by a downward adjustment to 4Q23 (from 0.1% to 0.0%)
- March's GDP-proxy IGAE posted a 0.3% m/m expansion (-1.3% y/y). Industry was supported by construction and manufacturing, while 6 of the 14 sectors that make up services improved
- Despite of the extension of the slowdown seen at the end of 2023, we believe that the short-term environment remains favorable, anticipating a relevant acceleration in 2Q24. Notwithstanding, we believe risks to our full-year estimate of 2.4% are skewed to the downside

GDP practically unchanged in the annual comparison. The report shows that the economy grew 1.6% y/y in 1Q24 (see <u>Chart 1</u>), a -3bps revision relative to the <u>preliminary figure</u>. The main adjustment was in services, with a 2.1% increase (-9bps). The change in industry was more limited, coming in at 0.9% (+2bps), while primary activities were revised downwards to 0.6% (-3bps), as shown in <u>Chart 2</u>. However, as mentioned in the previous release, the period was impacted by two relevant calendar effects: (1) An additional day due to the leap year; and (2) the fact that the Easter holiday happened in March, instead of April in 2023. As a result, the seasonally adjusted result was stronger at 1.9% y/y. For details by sector, see Table 1.

Upward adjustment in the sequential comparison, despite marginally weaker industry and services. GDP stood at 0.3% q/q (<u>Chart 3</u>), barely +7bps vs. the preliminary figure. Despite being a modest advance –especially relative to our call at the beginning of the year–, this brought the Mexican economy to 10 consecutive quarters of expansions (<u>Chart 5</u>). The report corroborated mixed dynamics not only among sectors, but also within the sub-sectors themselves, a situation that is detailed below. At the margin, we believe this suggests that activity may already be facing a more 'normal' backdrop after the COVID-19 pandemic and its subsequent adjustments.

Services were down 5bps to 0.6% q/q, continuing as the main driver for a second quarter in a row. While consumer fundamentals remained solid, we believe that base effects and distortions on other fronts impacted part of the results. Thus, 9 of the 15 categories that comprise them showed gains. The components with the greatest dynamism were mass media (2.6%), transportation (2.6%), and wholesales (2.2%). Conversely, the most relevant declines were in business support (-6.3%), lodging and restaurants (-2.1%) and entertainment (-1.6%). In addition, we highlight retail sales and professional services, with a more lateral performance at -0.1% and 0.1%, respectively. For further details, please refer to Table 4.

May 23, 2024



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for Mexico 2023



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Industry came in at -0.5% (-6bps), as seen in <u>Chart 4</u>. Weakness was more pronounced in mining (-0.8%), with a significant decline in 'related services', and more limited decreases in the oil sector. Construction was also negative (-0.7%), with relevant contractions in 'specialized works' and edification, despite continued dynamism in civil engineering. Finally, manufacturing was better at -0.3%. Despite a mixed behavior within, it is relevant to highlight an acceleration in transportation equipment, key for the sector's output. Primary activities were revised by +275bps to 1.7%. The result contrasts with an adverse environment in terms of droughts, albeit possibly helped by a less challenging base effect.

Dynamism in March marks two months of improvements. INEGI also published the monthly GDP-proxy IGAE for the last month of 1Q24, standing at -1.3% y/y (Banorte: -1.0%, consensus: -1.0%). It should be noted that the figure is impacted by the *Easter* holiday. Thus, using seasonally adjusted figures, activity grew 3.3% y/y. On a sequential basis, this translates into a 0.3% m/m increase, in our view positive after the 1.5% expansion seen in February. As we already knew, industry was up 0.6%, driven by construction and manufacturing. Services came in at 0.3%. Inside, 6 of its 14 subsectors were better. We note gains in wholesales (3.4%) and professional services (1.1%), but with relevant losses in entertainment (-4.5%) and business support (-1.3%). Lastly, primary activities fell 6.3%.

We believe dynamism will materialize in the short term, although with a more challenging outlook ahead. As we have mentioned in several publications, we believe conditions are in place for a better performance in 2Q24, expecting a positive spillover in several sectors. Specifically, we believe that the period could expand around 1.2% q/q (4.5% y/y), as shown in Table 2 and Table 3. The uptick would be led by industry, where the trend will be positive for both construction and manufacturing. Within the former, it is very feasible that we will see an acceleration in civil engineering works as early as April, with efforts to finish various government projects. Meanwhile, signals from US manufacturing are somewhat mixed, although with some hints of resilience which should remain positive for our country. Within these we highlight S&P Global's manufacturing PMI, which has remained in positive territory since January. Locally, demand strength should continue to drive more domestically oriented components such as food and textiles. Within services, we have elaborated in our View from the Top on different sectors that could accelerate, highlighting tourism and commerce. However, also other categories could show an acceleration due to the spillover associated with the election, such as mass media and professional services.

After this, the outlook in 2H24 seems more complex. With the moderation in government spending —both due to the elections and in construction—, we still anticipate a contraction in third quarter GDP. However, manufacturing and local consumption could be more resilient than previously anticipated. For the former, dynamism in the US and in other regions could prove to be a major driver, especially if improvements in supply chains consolidate further. Meanwhile, fundamentals for consumption remain strong, particularly employment and to a lesser extent credit, which will be key to sustaining household spending even if activity slows down. Nevertheless, we remain cautious about the latter given the decline in the purchasing power of remittances due to the strength of the Mexican peso.

Considering today's results, we maintain our full-year GDP forecast of 2.4%. However, we recognize that risks have skewed to the downside, with coming months key to assess a possible adjustment to this estimate.



Table 1: GDP

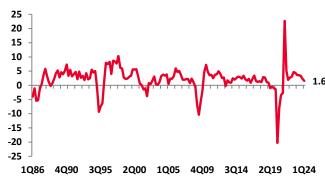
% y/y nsa, % y/y sa

,,, , ,,,				nsa						sa		
	1Q24	4Q23	1Q23	4Q22	2023	2022	1Q24	4Q23	1Q23	4Q22	2023	2022
Total	1.6	2.3	3.6	4.4	3.2	3.7	1.9	2.3	3.6	4.4	3.2	3.7
Agriculture	0.6	-4.6	-0.1	4.7	-1.5	1.6	0.7	-4.7	0.5	4.5	-1.2	1.5
Industrial activity	0.9	3.1	2.7	4.6	3.5	4.7	1.5	3.0	2.8	4.5	3.5	4.7
Mining	-2.7	-1.1	3.7	4.3	1.4	4.1	-2.7	-1.1	3.6	4.2	1.4	4.1
Utilities	0.8	4.7	3.3	-1.0	3.1	0.3	1.4	4.8	3.3	-0.9	3.1	0.2
Construction	10.7	20.2	3.8	2.5	15.6	2.8	13.2	20.4	4.5	2.7	15.5	2.8
Manufacturing	-1.0	-0.7	2.2	5.5	0.9	5.6	-0.6	-0.8	2.3	5.4	0.8	5.5
Services	2.1	2.4	4.0	4.3	3.2	3.1	2.4	2.4	3.9	4.4	3.2	3.1
Wholesale commerce	4.0	6.6	2.2	3.1	3.8	5.7	5.5	6.7	1.8	3.6	3.8	5.8
Retail sales	1.6	1.2	7.5	5.1	4.1	6.3	2.2	1.6	7.4	5.6	4.2	6.4
Transportation and storage	4.2	1.2	7.1	8.1	3.4	12.1	3.8	1.7	6.4	8.9	3.4	12.3
Mass media and information	4.4	-0.6	4.1	12.6	6.1	12.8	4.1	0.1	3.6	13.7	6.0	12.7
Financial services	2.0	0.6	5.1	8.3	4.9	6.7	2.0	0.9	5.4	8.6	4.9	6.6
Real estate	0.5	1.8	2.9	3.1	2.3	2.7	0.9	1.6	2.9	2.9	2.3	2.7
Professional services	0.3	1.5	9.4	16.8	5.9	6.6	2.4	0.9	9.1	16.8	6.2	6.1
Corporates	-2.1	-2.8	6.6	0.2	2.9	3.4	-2.1	-2.5	6.6	0.4	2.9	3.4
Business support	-2.6	7.1	-13.1	-27.5	-4.9	-60.8	-0.3	5.8	-12.4	-28.3	-5.0	-60.8
Education	1.8	2.4	1.3	1.4	2.0	1.2	3.3	2.5	1.4	1.5	2.0	1.2
Healthcare	3.4	2.6	1.1	-1.9	1.2	-0.9	3.2	2.9	0.8	-1.3	1.2	-0.5
Recreation, sports and cultural events	1.9	-0.3	1.6	34.9	6.6	38.5	3.6	-0.7	4.3	34.1	6.3	38.8
Temporary lodging services	-0.5	1.9	6.3	11.8	2.9	21.3	-0.6	1.2	6.7	11.0	2.9	21.3
Other services	3.2	2.5	3.5	0.1	2.7	2.6	3.4	2.8	3.1	0.5	2.7	2.6
Government activities	0.1	2.3	0.8	-0.6	1.3	0.0	0.1	2.4	0.9	-0.5	1.2	0.0

Source: INEGI

Chart 1: GDP

% y/y nsa



Source: INEGI

Table 2: GDP 2024: Supply

% v/v nsa: % g/g sa

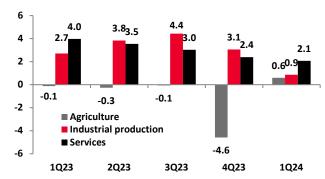
% y/y	1Q24	2Q24	3Q24	4Q24	2024
GDP	1.6	<u>4.5</u>	<u>1.6</u>	<u>1.7</u>	<u>2.4</u>
Agricultural	0.6	<u>-2.7</u>	<u>-4.0</u>	<u>0.7</u>	<u>-1.2</u>
Industrial production	0.9	<u>5.7</u>	<u>1.6</u>	<u>1.4</u>	<u>2.4</u>
Services	2.1	<u>4.3</u>	<u>1.8</u>	<u>1.9</u>	<u>2.5</u>
% q/q					
GDP	0.3	<u>1.2</u>	<u>-0.3</u>	<u>0.3</u>	

*Note: Underlined figures indicate forecasts

Source: INEGI, Banorte

Chart 2: GDP by sectors

% y/y nsa



Source: INEGI

Table 3: GDP 2024: Demand

% y/y nsa; % q/q sa

% y/y	1Q24	2Q24	3Q24	4Q24	2024
GDP	1.6	<u>4.5</u>	<u>1.6</u>	<u>1.7</u>	<u>2.4</u>
Private consumption	3.8	6.2	<u>3.1</u>	2.2	3.8
Investment	<u>11.1</u>	<u>15.3</u>	<u>4.3</u>	<u>1.1</u>	<u>7.7</u>
Govt. spending	2.0	<u>4.9</u>	<u>1.4</u>	<u>-1.2</u>	<u>1.8</u>
Exports	<u>-3.0</u>	2.2	<u>1.5</u>	<u>-0.5</u>	0.1
Imports	<u>3.5</u>	<u>6.1</u>	0.7	0.7	2.8
% q/q					
GDP	0.3	<u>1.2</u>	<u>-0.3</u>	<u>0.3</u>	

*Note: Underlined figures indicate forecasts

Source: INEGI, Banorte



Table 4: GDP

% q/q sa, % q/q saar

		% q/q sa				% q/q saar			
	1Q24	4Q23	3Q23	2Q23	1Q24	4Q23	3Q23	2Q23	
Total	0.3	0.0	0.8	0.8	1.1	0.0	3.2	3.4	
Agriculture	1.7	-1.4	0.5	-0.1	7.0	-5.5	1.9	-0.4	
Industrial activity	-0.5	-0.3	1.0	1.3	-1.9	-1.4	4.0	5.5	
Mining	-0.8	0.2	-2.1	0.0	-3.2	0.7	-8.1	-0.1	
Utilities	-0.2	-0.5	2.4	-0.3	-1.0	-1.8	10.0	-1.1	
Construction	-0.7	0.1	5.8	7.6	-2.7	0.5	25.4	34.0	
Manufacturing	-0.3	-0.6	0.1	0.2	-1.1	-2.4	0.3	0.8	
Services	0.6	0.2	0.8	0.7	2.6	1.0	3.2	3.0	
Wholesale commerce	-0.1	0.9	3.2	1.4	-0.4	3.5	13.4	5.8	
Retail sales	2.2	-0.1	-0.9	1.0	8.9	-0.2	-3.5	4.2	
Transportation and storage	2.6	0.5	0.4	0.2	10.9	2.2	1.7	0.7	
Mass media and information	2.6	-1.5	-1.5	4.5	10.9	-5.9	-5.9	19.5	
Financial services	1.4	-1.8	-0.1	2.5	5.9	-6.9	-0.3	10.2	
Real estate	-0.1	0.3	0.5	0.2	-0.3	1.3	1.8	0.6	
Professional services	0.1	1.1	0.2	1.0	0.5	4.4	0.9	4.0	
Corporates	1.7	-2.6	-2.0	0.7	7.0	-9.9	-7.6	2.9	
Business support	-6.3	1.5	3.5	1.3	-23.1	6.3	14.7	5.3	
Education	0.9	0.6	0.4	1.3	3.5	2.6	1.7	5.4	
Healthcare	1.6	1.2	0.5	-0.2	6.5	4.8	2.1	-0.7	
Recreation, sports, and cultural events	-1.6	3.0	-11.0	14.7	-6.1	12.7	-37.2	73.3	
Temporary lodging services	-2.1	0.8	2.8	-2.0	-8.1	3.4	11.7	-7.9	
Other services	1.8	0.2	1.3	0.1	7.2	0.7	5.5	0.4	
Government activities	-0.7	-0.8	1.1	0.5	-2.6	-3.3	4.6	2.1	

Source: INEGI

Chart 3: GDP

% q/q sa 20 15 10 5 0.3 0 -5 -10 -15 -20

1Q97 1Q00 1Q03 1Q06 1Q09 1Q12 1Q15 1Q18 1Q21 1Q24

Source: INEGI

Source: INEGI

Chart 5: GDP MXN trillion, sa

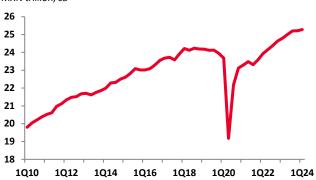
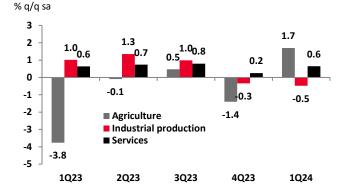


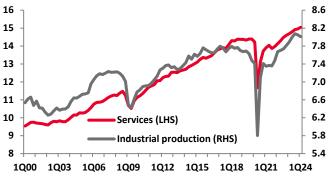
Chart 4: GDP by sectors



Source: INEGI

Chart 6: GDP by sectors

MXN trillion, sa



Source: INEGI



Analyst Certification.

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Santiago Leal Singer, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Carlos Hernández García, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Daniel Sebastián Sosa Aguilar, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Marcos Saúl García Hernandez, Juan Carlos Mercado Garduño, Ana Gabriela Martínez Mosqueda, Jazmin Daniela Cuautencos Mora, Andrea Muñoz Sánchez and Paula Lozoya Valadez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

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